

<b>ID</b>	HPU06
<b>STATE ID</b>	ITEM 15-ISU
<b>Description</b>	LARGE STANDARD CAB/CHASSIS PICKUP w/4-WHEEL DRIVE: 8,600 lb. GVWR minimum, 8-foot Flatbed Body, V-8, Automatic Transmission.
<b>Estimated Quantity</b>	1
<b>Delivery Location/details</b>	Vehicle price with equipment listed above FOB: Iowa State University, Ames.

	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
<b>Equipment Description</b>						
<b>Base Vehicle Minimum Specifications</b>						
1 Wheelbase: Minimum 133 inches.	137	\$0.00		\$0.00		\$0.00
2 Engine: V-8, 5.4 - 6.0 liter.	995	\$0.00		\$0.00		\$0.00
3 Charging system minimums: 95 amp. alternator, 525 CCA battery.	STD	\$0.00		\$0.00		\$0.00
4 Air conditioning w/all required options.	STD	\$0.00		\$0.00		\$0.00
5 Tilt steering column, Automatic speed control.	STD	\$0.00		\$0.00		\$0.00
6 Power brakes.	STD	\$0.00		\$0.00		\$0.00
7 Power steering.	STD	\$0.00		\$0.00		\$0.00
8 Wipers, intermittent.	STD	\$0.00		\$0.00		\$0.00
9 Power windows.	STD	\$0.00		\$0.00		\$0.00
10 Power locks.	STD	\$0.00		\$0.00		\$0.00
11 Mirrors: exterior trailer tow extendable, interior day/night.	54K	\$0.00		\$0.00		\$0.00
12 Radio, AM-FM CD w/internal clock.	STD	\$0.00		\$0.00		\$0.00
13 Interior trim package w/insulating headliner and door panels, dome lamp. Full rubber floor covering. Split bench seat w/cloth upholstery.	166 3E	\$0.00		\$0.00		\$0.00
14 All-season radial tires, spare mounted under box.	512	\$0.00		\$0.00		\$0.00
15 Snow plow prep package. Increased capacity front suspension and other components necessary for increased load caused by installation of a front snow plow.	86M	\$0.00		\$0.00		\$0.00
16 Fuel tank(s), highest capacity available.	STD	\$0.00		\$0.00		\$0.00
17 Rear axle, anti-spin differential.	X3L	\$0.00		\$0.00		\$0.00
18 Trailer towing package: Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch.	BODY COMPANY	\$0.00		\$0.00		\$0.00
19 Rear taillights, OEM cab/chassis type.	STD	\$0.00		\$0.00		\$0.00
20 Rear ICC bumper.	BODY COMPANY	\$0.00		\$0.00		\$0.00
21 Body installation kit: Fuel filler neck kit(s) with filler cap set-back adapter kit(s), hose(s) clamps, and elbow(s), OEM only suitable for mounting neck(s) into body side rail.	STD	\$0.00		\$0.00		\$0.00
22 Body: 8-foot by 82 inch wide nationally marketed flatbed body fully installed. Stake pockets all around. Hardwood floor.	BODY COMPANY	\$0.00		\$0.00		\$0.00
23 Flush rubber grommet mounted ICC lamp package. All wiring splices to be soldered and insulated with dual wall shrink tubing. Wiring to be installed in protective conduit.	BODY COMPANY	\$0.00		\$0.00		\$0.00
24 Painted to match cab color, RED.	BODY COMPANY	\$300.00		\$0.00		\$0.00
25 Electronic back-up alarm - 97 Db(A).	BODY COMPANY	\$0.00		\$0.00		\$0.00
26 Mudflaps: Heavy rubber mudflaps with no vendor logo installed behind rear tires.	BODY COMPANY	\$0.00		\$0.00		\$0.00
27 STATE: EXACT BODY MAKE & MODEL	KNAPHEIDE VALUE MASTER-X MODEL PVMX-838C	\$2,291.00		\$0.00		\$0.00
28 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line		\$0.00		\$0.00		\$0.00
29 Required Options (Pricing required for a complete Bid)						
30 N/A	DELIVERY TO AMES	\$30.00		\$0.00		\$0.00
31 Options which may be required						
32 N/A						
33						
34 <b>Vehicle Make:</b>	FORD					
35 <b>Vehicle Model:</b>	F250					
36 <b>Vehicle Model Code:</b>	F21					
37 <b>% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:</b>	0.00%					
38 <b>American Made (Yes/No):</b>	Yes					
39 <b>Exact Model Designation and Equipment Package:</b>	607A					
40 <b>EPA Highway (MPG):</b>						
41						
42 <b>Base Price:</b>	\$26,636.80		\$0.00		\$0.00	
43 <b>Required Option Price:</b>	\$2,621.00		\$0.00		\$0.00	
44 <b>Fleet Incentive Discount:</b>	\$0.00		\$0.00		\$0.00	
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
45 <b>Government Discount:</b>	(\$7,000.00)		\$0.00		\$0.00	
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
46 <b>Other Discounts:</b>	\$0.00		\$0.00		\$0.00	
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
47 <b>Final Price:</b>	\$22,257.80		\$0.00		\$0.00	